

MISSION STATEMENT

To be the industry leader in the special application of automatic, multiple rotating tool, transfer machining of non-ferrous extruded shapes for the electrical connector market .

Our customers are medium to large volume manufacturers and distributors. We specialize in the Electrical Industry.

We provide:

- Design and Build of Special Equipment with which to serve our customers needs.
- Just-In-Time and Flexible Delivery Schedules for low, medium and high volume production.
- Certified Quality driven by computerized in process SPC and ISO 9000 conformant quality systems.
- Pricing combined with Service Levels which provide value beyond our competitors' reach.
- Design-For-Manufacturing Engineering Services.
- Prototyping Services.
- Assembly services to our customers' requirements.
- UL and Canadian Standards pre-testing service laboratory.

The strategic advantage employed by IHI to achieve its mission: The Company employees' ability to conceive, design, build, program, tool, run maintain and improve, specialized Computer Controlled Equipment optimized for machining and assembly of customers' low, medium and high volume parts.

The company applies this advantage in an atmosphere of competitive team spirit and of continuous improvement in safety, quality, cost reduction, and environmental. IHI recycles all waste fluids.

COMPANY PROFILE

Incorporated in 1977 by founder and mathematics graduate Ned H Shiflett, the business started operations in 1981. IHI initially produced hydraulic drilling and tapping self-feeder units and built special machinery for a variety of industrial customers. Using his prior experience in the electrical connector industry, Mr. Shiflett quickly established the Company as a custom machining house for electrical connectors. Having grown steadily since its first year of operations, IHI Connectors[™] is now a valuable partnership resource for large and small OEM's and distributors requiring service and quality in a very competitively priced market sector. The Company operates in 34,000 square feet with about 50 employees.

Charles Ridley joined the Company in 1993, and became Mr. Shiflett's partner in 1996. Bringing with him a BSME and a background in machine tools, manufacturing and sales, IHI Connectors[®] is able to continue its thrust into advanced technology special machinery to serve its connector customers unusually well.

Materials: • Aluminum Alloys • Copper Alloys • Brass Alloys

Products: • Box Connectors • Splicers • Lugs • Grounding

Wire Sizes: 14 AWG to 1000 MCM

IHI Connectors[®] International Hydraulics Inc.

7638 St. Clair Avenue, Mentor, OH 44060-5236

440-951-7186, Fax: 440-951-1071, e-mail: cRidley@ihinet.com